

Shubhada Kadam

Registered Pharmacist

Certified Pharmacy Technician knowledgeable about ROW market drug safety, quality and efficacy guidelines and pharmacy law. Experienced pharmacist with excellent track record of maintaining positive relationships with customers and healthcare organizations. Seeking to leverage leadership and customer expertise in your organization.

+ Work experience

1. **Executive Drug Regulatory Affairs, Overseas Healthcare Pvt Ltd (July 2024) – present**

- Successfully managed the submission of dossiers of ROW market such as Kenya, Burundi, Ivory Coast and Vietnam for registration of Nutraceutical products.
- Maintain awareness of relevant updated country guidelines.
- Monitor regulatory changes and ensure compliance with applicable regulations
- Develop and maintain regulatory databases and tracking systems

2. **Pharmacist, Jainam Pharma (i) Pvt Ltd, Mumbai (Sep 2021- Jun 2024)**

• **Customer Service**

Improved customer service and pharmacy efficiency, increasing customer retention by 15% . Increased customer satisfaction by 27%

• **Business Oriented**

Speeded up invoice processing leading to increase in business revenue . Communicated with government health organizations and institutions (Defence, MCGM, MDACS etc) for business perspective.

• **Leadership.**

Trained & supervised pharmacy technicians, improving performance by 20% . Often asked to present at high-profile medical staff meetings .

+ Contact

+91 8286 4848 18
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+ Skills

- Customer Service
- Business Development
- EMR & EHR software
- Conflict resolution
- Effective communication
- Flexible
- Multitasking
- Strong Documentation
- Dossier preparation

+ Awards & Certificates

- Runner up at Two days National Conference.
- Second Runner up at intercollegiate Pharma Expo Model.
- Successful completion of course of Product Management.
- Certified Drug Regulatory Affairs professional.

+ Education

1. **Bachelors of pharmacy (Aug 2021)**

Savitribai Phule Pune University, Pune

2. **Advanced PG Diploma in Drug Regulatory Affairs (API & Formulation) (Jan 2023- Aug 2023)**

Institute of Pharmaceutical Management, Mumbai