

Shivam Sharma

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Profile

Experienced professional in sales and production within the printing, packaging, and publishing industries. Possess strong technical knowledge of printing and packaging operations, along with extensive experience in client handling, purchasing, costing, and estimation. Well-versed in digital printing technologies, packaging materials, and packaging science.

Employment

Knowledge works global Pvt. Ltd.

Print production coordinator

July 2025 to present

- Prepare Job tickets on ERP software.
- Coordination with account planner.
- Production and planning of jobs and plan to dispatch.

Viva Books Pvt. Ltd.

Production Coordinator

Jan 2025 to July 2025

- Handling all the process of books production.
- Making PO on ERP software, costing and estimation of books.
- Visiting presses for job updates.
- Purchase Paper and raw material to supply in presses.

VK Global Digital Ltd.

Sales Coordinator

Oct 2023 to Jan 2025

- Handling Sales operations and deal with clients regarding jobs.
- Coordinate with packaging development team to develop new boxes and samples for client.

Nutech Print services India

Sales Representative

Jan 2022 to Oct 2023

- Communicate confidently with staff and clients, providing professional sales care and support at all time.
- Costing and estimation of jobs.

Internship

Repro India Ltd

Graduate Engineer Trainee

May 2021 to Dec 2021

- Learned the digital printing machine operations by working on machines.

Education

Indian Institute of Packaging

DPC (Packaging Technology)

06/2024

Guru Jambheshwar university of science and technology

B.tech (Printing Technology)

05/2021

Knowledge and Skills

- Client handling
- Communication skills
- Packaging development
- Costing & Estimation